### **U.S. REGULATION 101**

# GUIDE TO U.S. OVERSIGHT OF THE HEDGE FUND INDUSTRY

# MANAGED FUNDS ASSOCIATION MAY 2012



#### Introduction

Hedge funds play a vital role in helping a wide range of institutions – from pensions to endowments to non-profits – meet their financial obligations. Sixty-one percent of global hedge fund assets come from these institutional investors.<sup>1</sup>

Globally, the hedge fund industry oversees \$2.13 trillion in assets, 59% of which are managed by U.S. hedge fund managers.<sup>2</sup>

Hedge funds are subject to the same trading and reporting requirements as other investors in publicly traded securities in the U.S.

They are also subject to a number of additional restrictions and regulations, including a limit on the type of investors that each fund may have.

While the financial regulatory landscape in the U.S. is evolving due to recent legislative changes, including the Dodd-Frank Act, this guide provides a brief overview of the U.S. regulatory structure and how it relates to the hedge fund industry.

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### **Expanded Oversight of the Hedge Fund Industry In The United States**

Federal regulation of the financial services industry in the U.S. has been shaped by a series of legislative and regulatory developments over the past century.

U.S. financial markets and investment advisers, such as hedge funds, are overseen and regulated by a group of government regulators.

Together, and collectively, these entities are tasked with maintaining fair and orderly markets and enforcing the rules to protect all investors.





### Regulatory Institutions Impacting the Hedge Fund Industry

Securities and Exchange Commission The **Securities and Exchange Commission** (**SEC**) is an independent federal agency that holds primary responsibility for enforcing federal securities laws and regulating the securities industry, the nation's stock and options exchanges, and other electronic securities markets in the U.S. The SEC enforces the Securities Act of 1933, the Securities Exchange Act of 1934, the Investment Company Act of 1940, the Investment Advisers Act of 1940, the Sarbanes-Oxley Act of 2002, the Dodd-Frank Act, and other statutes.

Commodity
Futures Trading
Commission

The **Commodity Futures Trading Commission** (**CFTC**) is an independent federal agency that regulates, together with the SEC, many aspects of the derivatives market. Its stated mission is to protect market users and the public from fraud, manipulation, and abusive practices in the sale of commodity and financial futures and options, and to foster open, competitive option markets.

U.S. Treasury Department

The **U.S. Treasury Department** is the executive agency responsible for promoting economic prosperity and ensuring the financial security of the United States. The Department advises the President on economic and financial issues, encouraging sustainable economic growth, and fostering improved governance in financial institutions and markets.







### Regulatory Institutions Impacting the Hedge Fund Industry

Financial Stability Oversight Council The **Financial Stability Oversight Council** (**FSOC**) is a council of regulators established by the Dodd-Frank financial reform legislation. The Council has authority to identify and monitor systemic risks to the U.S. financial system; to eliminate expectations that any American financial firm is "too big to fail"; to coordinate regulatory reporting and rulemaking; and to respond to emerging threats to U.S. financial stability. The Treasury Secretary chairs FSOC.

The Federal Reserve System The **Federal Reserve System**, also known as the "Fed," serves as the central banking system for the U.S. The Fed oversees monetary policy and regulates the U.S. banking system, while also monitoring systemic risk in the financial marketplace. The Fed is the regulator tasked with enforcing the enhanced regulatory framework governing systemically important financial institutions (SIFIs).

Federal Deposit Insurance Corporation The **Financial Deposit Insurance Corporation** (**FDIC**) is an agency created by Congress to help guarantee the stability of the financial system. The FDIC helps promote confidence by insuring bank deposits of \$250,000 and over. When an institution - including non-bank entities - fails, the FDIC decides what is to be done with the assets. Most often, the FDIC engages in orderly liquidation, or the sale of deposits or loans to another institution. The FDIC is independent and is run by five Directors who are appointed by the President and confirmed by the Senate.





### Regulatory Institutions Impacting the Hedge Fund Industry

State Regulators

Each state in the U.S. has defined financial services regulators who regulate financial services markets and participants, to the extent not preempted by Federal law. Additionally, many state Attorneys General have some oversight authority, including general antifraud authority. Hedge fund managers with less than \$150 million in assets under management (AUM) are regulated by the state in which their headquarters are located.

National Futures Association The **National Futures Association (NFA)** is a self-regulatory organization (SRO) which regulates the \$314 billion managed futures industry. Membership in NFA is mandatory for the more than 4,200 firms and 55,000 individuals trading in the marketplace.

Financial Industry Regulatory Authority The **Financial Industry Regulatory Authority** (**FINRA**) is an SRO for broker-dealers and certain stock exchanges. It performs financial regulation of brokerage firms and registered securities representatives.







In 2010, in response to the financial crisis, the U.S. developed a new framework for financial supervision.

Under this framework, federal agencies and SROs coordinate on multiple levels to monitor and regulate the financial services industry to provide investor protections, promote effective capital markets, and address issues that could pose a "systemic risk" to the financial system and the economy.

Federal /
Executive Branch
Agencies

U.S. Department of Treasury

#### **FSOC**

Financial Stability Oversight Council

\*The Secretary of the Treasury serves as Chairman of the FSOC. Officials from other agencies serve as voting members. Board of Governors of the Federal Reserve System

Independent Regulatory Agencies

#### **CFTC**

Commodity
Futures Trading
Commission

#### <u>SEC</u>

Securities and Exchange Commission

State Regulatory Agencies State Regulators
Attorneys General, State
Financial Regulatory Agencies,
Regulatory oversight covering
hedge funds with less than

\$150 million in AUM

**SROs** 

#### **NFA**

National Futures
Association

#### **FINRA**

Financial Industry Regulatory Authority



### A Brief Legislative History of U.S. Securities Regulation:

Securities Act of 1933

The 1933 Act includes a number of provisions to strengthen investor protections and the integrity of securities markets. The Act requires the registration of publicly offered securities, providing limited exemptions for certain offerings, including: private offerings to a limited number of sophisticated persons or institutions; offerings of limited size; intrastate offerings; and securities of municipal, state, and federal governments.

Securities Exchange Act of 1934 The 1934 Act created the SEC, providing it with broad authority to register and regulate the securities industry. The Act also defines and outlaws certain types of market behavior and provides the SEC with the power to discipline regulated entities and other persons who trade in the securities markets. The Act also regulates the secondary trading of securities, as well as the physical exchanges where securities are traded.

Investment Company Act of 1940 The ICA defines what constitutes an investment company under U.S. law. The ICA establishes guidelines to regulate and organize companies engaged in investing, reinvesting and trading in securities. Provisions in the ICA impose strict disclosure requirements, place limits on the investment strategies and holdings of registered investment companies (RICs), and rules regarding the structure of RICs. Hedge funds are not generally subject to regulation under the ICA as they are excluded from the definition of "investment company" in the ICA.

Investment Advisers Act of 1940 The Advisers Act generally requires persons and firms receiving compensation for providing advice about securities to register with the SEC, including hedge fund managers with at least \$150 million in assets under management. Advisers must register using <a href="Form ADV">Form ADV</a>, which includes pertinent background information on the individual adviser as well as the type of investment advice to be offered. Form ADV must be updated at least annually with the SEC.



### A Brief Legislative History of U.S. Securities Regulation:

Commodity Futures Trading Commission Act of 1974 The 1974 Act amended the Commodity Exchange Act to create the Commodity Futures Trading Commission (CFTC) to serve as an independent federal agency that regulates futures and option markets and some aspects of derivatives trading.

Dodd-Frank Act (2010)

Congress and the Obama Administration worked to enact the *Dodd-Frank Wall Street Reform* and Consumer Protection Act of 2010 in response to the financial crisis of 2008. The Dodd-Frank Act set forth significant changes to the regulatory structure for many financial services firms, including new registration requirements for investment advisers, hedge funds, and others. The Dodd-Frank Act also ushered in several market reforms including changes to the derivatives marketplace, central clearing, segregation of collateral, and others. The Dodd-Frank Act also created the Financial Stability Oversight Council (FSOC), which monitors systemic risk in order to prevent future economic crises.

The JOBS Act (2012)

Section 201 of the Jumpstart Our Business Startups (JOBS) Act amends an existing rule under Regulation D to remove the ban on general solicitation and advertising by companies conducting private offerings, including hedge funds, provided that securities are only sold to sophisticated investors. Removing the ban on general solicitation will allow alternative investment fund managers to better communicate information about their businesses to policy makers, regulators, investors, potential investors, and the broader public, providing greater transparency about the industry.









### <u>Hedge Fund Regulation – the SEC:</u>

Hedge fund managers are subject to a number of regulations, including:

- Mandatory registration with the <u>SEC</u>
  - All hedge fund managers with more than \$150 million in assets under management (AUM) are required to register with the SEC.
  - Fund managers must complete <u>Form PF</u>. For larger managers, this form must be filed on a quarterly basis.
  - Fund managers must complete <u>Form ADV</u> at least annually, providing regulators with information, including:
    - Organizational and operational information about the manager and its fund(s)
    - Information about the size of the manager and its fund(s)
    - Information about the ownership of the manager and its fund(s)
    - General data about the manager and its fund(s)
    - Identification of parties performing services for the manager and its fund(s) (prime brokers, auditors, custodians, administrators, and marketers)

#### MFA Advocacy:

In 2009, MFA President and CEO Richard Baker testified before Congress supporting hedge fund manager registration. In our view, these reforms provide additional transparency about the industry to help regulators conduct effective and efficient oversight of the industry.







### **Hedge Fund Regulation – the CFTC:**

- Registration and disclosure with the CFTC
  - As a result of recent CFTC rulemaking, many commodity pool operators (CPOs) and commodity trading advisors (CTAs) to private funds that are commodity pools will be required to register with the CFTC.
  - CPOs and CTAs registered with the SEC and the CFTC can use <u>Form PF</u> to provide relevant information on the size and activity of the manager and its funds.
  - Under this process, CPOs and CTAs registered with both the CFTC and SEC also would be required to file one of two proposed forms:
    - Form CPO-PQR for CPOs
    - Form CTA-PR for CTAs
    - Registered advisers operating commodity pools not satisfying the definition of "private fund" under Dodd-Frank would also have to complete these forms.





### **How Are Hedge Funds Regulated?**

In response to the 2008 financial crisis, Congress created the FSOC, which designates firms as systemically important. Those firms are then subject to enhanced regulation by the Fed.

#### Systemic Risk Reporting:

In 2011, the SEC and CFTC voted unanimously to adopt a new rule requiring certain CTAs, CPOs, and private fund advisers, including hedge fund managers, to report information for use by the FSOC to monitor systemic risk.

The joint rule, implements Sections 404 and 406 of the Dodd-Frank Act, requiring registered investment advisers with at least \$150 million in private fund assets under management to periodically file a new reporting form (Form PF) and requiring registered CPOs and CTAs to file similar forms with the CFTC.

Form PF reporting entails extensive documentation and disclosure of fund activity. Large managers are required to file this information on a quarterly basis.

Information reported on Form PF will remain confidential. Filing requirements vary based on the size of the manager and the fund.

These reports help provide an additional layer of communication with regulators to help foster a transparent, fair, regulated, and open marketplace.



### <u>Hedge Fund Regulation – Investor Restrictions:</u>

Hedge funds are also restricted in the nature of their sales or offerings.

- In order to comply with the private offering requirements set forth in the Securities Act of 1933, hedge funds generally must restrict their selling to what the SEC defines as an "accredited investor."
  - Accredited investors include:



Groups such as charities, organizations, corporations, etc. with total assets in excess of \$5 million;



Banks, insurance companies, and investments firms;



Employee benefit plans (corporate pension plans with assets in excess of \$5 million);



An individual whose net worth, or joint net worth with the person's spouse, exceeds \$1 million at the time of the purchase, excluding the value of their primary residence;



Individuals with a yearly income of \$200,000 or higher in each of the two most recent years or joint income with a spouse exceeding \$300,000 for those years and a reasonable expectation of the same income level in the current year.



#### **Hedge Fund Regulation – Investor Restrictions:**

Certain hedge funds also must restrict their selling to what the Investment Company Act of 1940 defines as a "gualified purchaser."

- Qualified purchasers include:
  - i. Any natural person (including any person who holds a joint, community property, or other similar shared ownership interest in an issuer that is excepted under section 3(c)(7) with that person's qualified purchaser spouse) who owns not less than \$5,000,000 in investments, as defined by the Commission;
  - ii. Any company that owns not less than \$5,000,000 in investments and that is owned directly or indirectly by or for 2 or more natural persons who are related as siblings or spouse (including former spouses), or direct linear descendants by birth or adoption, spouses of such persons, the estates of such persons, or foundations, charitable organizations, or trusts established by or for the benefit of such persons;
  - iii. Any trust that is not covered by clause (ii) and that was not formed for the specific purpose of acquiring the securities offered, as to which the trustee or other person authorized to make decisions with respect to the trust, and each settlor or other person who has contributed assets to the trust, is a person described in clause (i), (ii), or (iv); or
  - iv. Any person, acting for its own account or the accounts of other qualified purchasers, who in the aggregate owns and invests on a discretionary basis, not less than \$25,000,000 in investments.



### **The Regulated Marketplace:**

Hedge funds and their advisers, such as Commodity Trading Advisors (CTAs) and Commodity Pool Operators (CPOs), operate in regulated markets and are subject to the same trading rules and restrictions as other market participants.

For example, individuals trading in the futures marketplace are regulated by the CFTC and the National Futures Association (NFA), an SRO that oversees the \$314 billion\* managed futures industry.

The CFTC and NFA regulate industry participants through a variety of methods, including:

- Registration
- Annual reporting and disclosure
- Monitoring for market manipulation and systemic risk
- Enforcement mechanisms to address potential manipulation



For more information on the managed futures marketplace and the regulation of CTAs and CPOs, <u>click here.</u>





#### **References**

Information on the global hedge fund industry is available at the Managed Funds Association. (<a href="https://www.managedfunds.org">www.managedfunds.org</a>)

#### **Executive Agencies / Departments:**

U.S. Department of the Treasury www.treasury.gov

www.treasury.gov/initiatives/fsoc

U.S. Federal Reserve System <a href="http://www.federalreserve.gov/">http://www.federalreserve.gov/</a>

#### **Regulatory Agencies:**

Securities and Exchange Commission (SEC) <a href="https://www.sec.gov">www.sec.gov</a>

Commodity Futures Trading Commission (CFTC) <a href="https://www.cftc.gov">www.cftc.gov</a>

#### **Self-Regulatory Organizations (SROs):**

National Futures Association www.nfafutures.org

Financial Industry Regulatory Authority (FINRA) <a href="https://www.finra.org">www.finra.org</a>



Managed Funds Association www.managedfunds.org @MFAUpdates